

GEORGIA ASSOCIATION OF MORTGAGE BROKERS "TOP GUNS" TOP PRODUCING RESIDENTIAL MORTGAGE LOAN OFFICERS

As recognized by the Georgia Association of Mortgage Brokers

Rank	Loan officer*	Volume	Number of units	Company
1.	Laura Sosa-Rocha laura@truthandlending.com	\$54,394,242	314	Truth and Lending Inc. 664 North Highland Ave. Atlanta, Ga. 30306 (404) 817-3526 www.truthandlending.com
2.	Steve P. Beecham steve@hometownmoney.com	\$48,791,528	203	Home Town Mortgage Inc. 11855 Haynes Bridge Road Alpharetta, Ga. 30004 (770) 475-6161 www.hometownmoney.com
3.	Ken Kee kenkee@maximhomeloan.com	\$47,208,310	302	Maxim Home Loan 4535 Winters Chapel Road Doraville, Ga. 30360 (770) 458-3911 www.maximhomeloan.com
4.	Scott Evans	\$45,535,781	238	Family Mortgage of Georgia 1640 Powers Ferry Road, Building 4, Suite 300 Marietta, Ga. 30067 (678) 483-3300 www.familyga.com
5.	Carol Lynn Upshaw carol@ulpllc.com	\$41,270,182	205	Upshaw Lending Professionals LLC 875 Old Roswell Road, Suite F-100 Roswell, Ga. 30076 (404) 392-6578 www.upshawlendingprofessionals.com
6.	Philip Davis philip@hjdmail.com	\$36,587,173	223	Hurst Jacobs & Davis 101 Marietta St., Suite 3650 Atlanta, Ga. 30303 (678) 904-1682 www.hurstjacobsdavis.com
7.	Jim Cheeley	\$32,953,659	140	Lincoln Capital Advisors LLC 2755 Old Milton Parkway, Suite A Alpharetta, Ga. 30004 (678) 527-1150 www.lincolncapitaladvisors.com
8.	J.D. Crowe	\$31,753,165	139	F&D Advisors LLC 600 Peachtree St. N.E., Suite 1910 Atlanta, Ga. 30308 (404) 253-7600 www.fdadvisors.com
9.	Linda Kennedy	\$30,022,466	232	Metro Brokers Financial Inc. 5775-D Glenridge Drive, Suite 200 Atlanta, Ga. 30328 (404) 847-2525 www.metrobrokers.com
10.	Michelle Mason michelle@stonegatemortgage.com	\$28,961,677	202	Stonegate Mortgage 665 U.S. 29 N. Athens, Ga. 30601 (706) 353-8988 www.stonegatemortgage.com
11.	Holly Jones	\$27,483,000	190	HomePoint Mortgage Group 133 Prominence Court, Suite 240 Dawsonville, Ga. 30534 (706) 216-6140 www.homepointmtg.com
12.	Newell Edenfield Jr.	\$27,290,535	152	Southeastern Mortgage & Financial Services Inc. 4320 Suwanee Dam Road, Building D, Suite 1600 Suwanee, Ga. 30024 (770) 441-3453 www.southeastern-mortgage.com
13.	Michael Paul Schouest paul@smbhomeloans.com	\$27,116,281	91	Southern Mortgage Brokers Inc. 400 Galleria Parkway, Suite 1500 Atlanta, Ga. 30339 (770) 435-8840 www.smbhomeloans.com
14.	John Norwood john@nloans.com	\$26,741,732	205	Neighborhood Mortgage Inc. 1835 Lockway Drive, Suite 306 Alpharetta, Ga. 30004 (678) 990-8600 www.nloans.net
15.	Lloyd Carver	\$26,600,050	213	Metro Brokers Financial Inc. 5775-D Glenridge Drive, Suite 200 Atlanta, Ga. 30328 (404) 847-2525 www.metrobrokers.com
16.	Robert M. Bregitzer bob@imsmortgage.com	\$23,041,442	154	Innovative Mortgage Solutions LLC 6575 Peachtree Industrial Blvd., Suite 200 Norcross, Ga. 30092 (770) 466-3562 www.imsmortgage.com
17.	Pearce Spurlin	\$22,939,199	68	Lincoln Capital Advisors LLC 2755 Old Milton Parkway, Suite A Alpharetta, Ga. 30004 (678) 527-1150 www.lincolncapitaladvisors.com
18.	Blake Turner	\$22,089,324	149	Lincoln Capital Advisors LLC 2755 Old Milton Parkway, Suite A Alpharetta, Ga. 30004 (678) 527-1150 www.lincolncapitaladvisors.com
19.	Jan Wagner staff@cantonstreetmortgage.com	\$21,299,850	139	Canton Street Mortgage 1116 Canton St. Roswell, Ga. 30075 (770) 643-7855 www.cantonstreetmortgage.com
20.	Paul Cargal	\$21,250,357	165	Metro Brokers Financial Inc. 5775-D Glenridge Drive, Suite 200 Atlanta, Ga. 30328 (404) 847-2525 www.metrobrokers.com
21.	Larry F. Delbridge II larry@primssouthmortgage.com	\$19,613,937	124	First PrimSouth Mortgage Corp. 3207 South Cherokee Lane, Suite 410 Woodstock, Ga. 30188 (678) 841-1100 www.primssouthmortgage.com
22.	Sandra Dunn sdunn@mortgagesaroundatlanta.com	\$18,972,371	115	Five Star Mortgage LLC 2280 Satellite Boulevard Duluth, Ga. 30097 (770) 495-3608 www.mortgagesaroundatlanta.com
23.	Joshua K. Moffitt joshmoffitt@silvertonmortgage.com	\$18,461,740	119	Silverton Mortgage Specialists 814 Juniper St., Suite G Atlanta, Ga. 30308 (404) 815-0291 www.silvertonmortgage.com
24.	Kathy Delbridge kathy@primssouthmortgage.com	\$18,306,974	139	First PrimSouth Mortgage Co. 3207 South Cherokee Lane, Suite 410 Woodstock, Ga. 30188 (678) 841-1100 www.primssouthmortgage.com
25.	Isaac R. Berry iberry@vanguardhome.com	\$17,785,730	107	Vanguard Home Mortgage Inc. 5755 North Point Parkway, Suite 5 Alpharetta, Ga. 30022 (770) 817-4663 www.vanguardhome.com

* Each participating loan officer must have been a Georgia Association of Mortgage Brokers (GAMB) member in 2006. To qualify to submit information, a loan officer must fit the definition of a mortgage broker as defined by the GAMB bylaws, which state that a mortgage broker "is licensed as a mortgage broker or is in the profession of making or negotiating the origination, placement or sale of a lien secured by real property." The residential loans must have been originated in the state of Georgia and secured by Georgia real estate from Jan. 1, 2006, through Dec. 31, 2006. The Top 25 loan officers having the highest volume of \$12 million or more in 2006 and who meet the above criteria are included.

SOURCE: Georgia Association of Mortgage Brokers

It is not the intent of this list to endorse the participants. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. Please send corrections or additions on company letterhead to Giannina Smith, Research Associate, Atlanta Business Chronicle, 3423 Piedmont Road, Suite 400, Atlanta, Ga. 30305, or e-mail gianninasmith@bizjournals.com.