

GEORGIA ASSOCIATION OF MORTGAGE BROKERS "TOP GUNS" TOP PRODUCER RESIDENTIAL MORTGAGE LOAN OFFICERS

as recognized by the Georgia Association of Mortgage Brokers

Rank	Loan officer*	Volume	Number of units	Company
1.	Laura Sosa-Rocha laura@truthandlending.com	\$54,321,032	325	Truth and Lending Inc. 664 North Highland Ave. Atlanta, Ga. 30306 (404) 817-3526 www.truthandlending.com
2.	Steve Beecham	\$48,582,917	211	Home Town Mortgage Inc. 11855 Haynes Bridge Road Alpharetta, Ga. 30004 (770) 475-6161 www.hometownmoney.com
3.	Ken Kee kenkee@maximhomeloan.com	\$47,819,941	322	Maxim Home Loan 4535 Winters Chapel Road Doraville, Ga. 30360 (770) 458-3911 www.maximhomeloan.com
4.	Scott Evans	\$44,378,808	263	Family Mortgage of Georgia 1640 Powers Ferry Road, Building 4, Suite 300 Marietta, Ga. 30067 (678) 483-3300 www.familyga.com
5.	Isaac R. Berry iberry@vanguardhome.com	\$42,213,555	218	Vanguard Home Mortgage Inc. 5755 North Point Parkway, Suite 5 Alpharetta, Ga. 30022 (770) 817-4663 www.vanguardhome.com
6.	J.D. Crowe	\$39,352,990	128	F&D Advisors LLC 600 Peachtree St. N.E., Suite 1910 Atlanta, Ga. 30308 (404) 253-7600 www.fdadvisors.com
7.	Philip Davis	\$36,402,229	231	All Access Mortgage Corp. 15-C Lenox Pointe Atlanta, Ga. 30324 (678) 904-1682 www.allaccessmortgage.com
8.	Carol Lynn Upshaw	\$35,904,170	141	Upshaw Lending Professionals LLC 875 Old Roswell Road, Suite F-100 Roswell, Ga. 30076 (770) 992-3034 www.upshawlendingprofessionals.com
9.	Holly Jones	\$34,032,274	231	HomePoint Mortgage Group 133 Prominence Court, Suite 240 Dawsonville, Ga. 30534 (706) 216-6140 www.homepointmtg.com
10.	James Cheeley	\$31,348,980	155	Lincoln Capital Advisors LLC 2755 Old Milton Parkway, Suite A Alpharetta, Ga. 30004 (678) 527-1150 www.lincolncapitaladvisors.com
11.	Michelle Mason michelle@stonegatemortgage.com	\$29,807,807	200	Stonegate Mortgage 665 U.S. 29 N. Athens, Ga. 30601 (800) 353-8988 www.stonegatemortgage.com
12.	Lloyd Carver	\$28,258,701	244	Metro Brokers Financial Inc. 5775-D Glenridge Drive, Suite 200 Atlanta, Ga. 30328 (404) 847-2525 www.metrobrokers.com
13.	Josh Moffitt joshmoffitt@silvertonmortgage.com	\$27,589,407	177	Silverton Mortgage Specialists 814 Juniper St., Suite G Atlanta, Ga. 30308 (404) 815-0291 www.silvertonmortgage.com
14.	Linda Kennedy	\$25,132,650	227	Metro Brokers Financial Inc. 5775-D Glenridge Drive, Suite 200 Atlanta, Ga. 30328 (404) 847-2525 www.metrobrokers.com
15.	M. Paul Schouest smb@smbhomeloans.com	\$24,512,481	114	Southern Mortgage Brokers Inc. 400 Galleria Parkway, Suite 1500 Atlanta, Ga. 30339 (770) 435-8840 www.smbhomeloans.com
16.	Pearce Spurlin	\$23,557,739	89	Lincoln Capital Advisors LLC 2755 Old Milton Parkway, Suite A Alpharetta, Ga. 30004 (678) 527-1150 www.lincolncapitaladvisors.com
17.	Newell Edenfield Jr. newell@southeastern-mortgage.com	\$23,259,124	153	Southeastern Mortgage & Financial Services Inc. 4320 Suwanee Dam Road, Building D, Suite 1600 Suwanee, Ga. 30024 (770) 441-3453 www.southeastern-mortgage.com
18.	Greg Hosmer	\$18,438,438	122	Ashford Mortgage 4036 Wetherburn Way Norcross, Ga. 30092 (404) 460-9074
19.	Robert M. Bregitzer bob@imsmortgage.com	\$18,385,708	125	Innovative Mortgage Solutions LLC 6575 Peachtree Industrial Blvd., Suite 200 Norcross, Ga. 30092 (770) 466-3562 www.imsmortgage.com
20.	Michael W. Martin mwmartin@fhlc.com	\$18,170,302	102	First Horizon Home Loans 4187 Pleasant Hill Road Duluth, Ga. 30096 (770) 255-5601 www.mwmartin.com
21.	Kathy Delbridge kathy@primssouthmortgage.com	\$18,100,553	180	First PrimSouth Mortgage Co. 3207 South Cherokee Lane, Suite 410 Woodstock, Ga. 30188 (678) 841-1100 www.primssouthmortgage.com
22.	Merlin Pearson mpearson@longstreetmortgage.com	\$18,019,341	133	Longstreet Mortgage Corp. 1875 Old Alabama Road, Suite 845 Roswell, Ga. 30076 (678) 336-5385 www.longstreetmortgage.com
23.	Lisa Armistead larmistead@comcast.net	\$17,741,184	115	Atlanta Mortgage Group Inc. 6650 River Crest Point, Suite B Suwanee, Ga. 30024 (678) 775-6818 www.atlantamortgagegroup.com
24.	Nicole Ward nward@whiteoakfinancial.net	\$16,012,506	105	White Oak Financial Corp. 2897 North Druid Hills Road, Suite 121 Atlanta, Ga. 30329 (404) 454-2070 www.whiteoakfinancial.net
25.	Lynn Le	\$15,733,071	132	Metro Brokers Financial Inc. 5775-D Glenridge Drive, Suite 200 Atlanta, Ga. 30328 (404) 847-2525 www.metrobrokers.com

* Each participating loan officer must have been a Georgia Association of Mortgage Brokers (GAMB) member in 2005. To qualify to submit information, a loan officer must fit the definition of a mortgage broker as defined by the GAMB bylaws, which state that a mortgage broker "is licensed as a mortgage broker or is in the profession of making or negotiating the origination, placement or sale of a lien secured by real property." The residential loans must have been originated in the state of Georgia and secured by Georgia real estate from Jan. 1, 2005, through Dec. 31, 2005. The Top 25 loan officers having the highest volume of \$12 million or more in 2005 and who meet the above criteria are included.

SOURCE: Georgia Association of Mortgage Brokers

It is not the intent of this list to endorse the participants. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. Please send corrections or additions on company letterhead to Rachael Slotin, Research Associate, Atlanta Business Chronicle, 3423 Piedmont Road, Suite 400, Atlanta, Ga. 30305, or e-mail rslotin@bizjournals.com.