

GEORGIA ASSOCIATION OF MORTGAGE BROKERS "TOP GUNS" TOP PRODUCER RESIDENTIAL MORTGAGE LOAN OFFICERS*

as recognized by the Georgia Association of Mortgage Brokers

Name of loan officer*	Volume	Number of units	Company name
\$30 million and more			
Scott Evans	\$53,654,671	296	Family Mortgage of Georgia 1640 Powers Ferry Road, Building 4, Suite 300 Marietta, Ga. 30067 (770) 483-3300 www.familyga.com
Ken Kee	\$48,956,466	290	Maxim Home Loan 4535 Winters Chapel Road Doraville, Ga. 30360 (770) 458-3911 www.maximhomeloan.com
Isaac R. Berry-Adams	\$40,569,137	219	Vanguard Home Mortgage Inc. 5755 North Point Parkway, Suite 5 Alpharetta, Ga. 30022 (770) 817-4663 www.vanguardhome.com
Steven P. Beecham	\$40,246,630	203	Home Town Mortgage Inc. 11855 Haynes Bridge Road Alpharetta, Ga. 30004 (770) 475-6161 www.hometownmoney.com
Laura Sosa-Rocha	\$33,699,894	224	Truth and Lending Inc. 664 North Highland Ave. Atlanta, Ga. 30306 (404) 817-3526 www.truthandlending.com
Lloyd Carver	\$33,276,781	274	Metro Brokers Financial Inc. 5775-D Glenridge Drive, Suite 200 Atlanta, Ga. 30328 (404) 847-2525 www.metrobrokers.com
J.D. Crowe	\$32,787,848	97	F&D Advisors LLC 600 Peachtree St. N.E., Suite 1910 Atlanta, Ga. 30308 (404) 253-7600 www.fdadvisors.com
Carol Lynn Upshaw	\$32,301,809	175	Upshaw Lending Professionals LLC 875 Old Roswell Road, Suite F-100 Roswell, Ga. 30076 (770) 992-3034 www.upshawlendingprofessionals.com
Philip Davis	\$32,167,000	216	All Access Mortgage Corp. 15-C Lenox Pointe Atlanta, Ga. 30324 (678) 904-1682 www.allaccessmortgage.com
\$20 million - \$29.9 million			
Linda Kennedy	\$27,441,526	257	Metro Brokers Financial Inc. 5775-D Glenridge Drive, Suite 200 Atlanta, Ga. 30328 (404) 847-2525 www.metrobrokers.com
Newell Edenfield	\$25,252,337	200	Southeastern Mortgage & Financial Services Inc. 3883 Rogers Bridge Road, Suite 302-A Duluth, Ga. 30097 (770) 441-3453 www.southeastern-mortgage.com
Holly Jones	\$24,694,824	166	HomePoint Mortgage Group 133 Prominence Court, Suite 240 Dawsonville, Ga. 30534 (706) 216-6140 www.homepointmtg.com
Michael Paul Schouest	\$21,147,199	96	Southern Mortgage Brokers Inc. 400 Galleria Parkway, Suite 1500 Atlanta, Ga. 30339 (770) 435-8840 www.smbhomeloans.com
Michelle Mason	\$20,561,661	154	Stonegate Mortgage 665 U.S. 29 N. Athens, Ga. 30601 (706) 353-8988 michelle@stonegatemortgage.com
\$12 million - \$19.9 million			
Jeff Roland	\$17,419,778	162	Metro Brokers Financial Inc. 5775-D Glenridge Drive, Suite 200 Atlanta, Ga. 30328 (404) 847-2525 www.metrobrokers.com
Nicole Ward	\$16,646,000	106	White Oak Financial 2897 North Druid Hills Road, Suite 121 Atlanta, Ga. 30329 (404) 454-2070 www.whiteoakfinancial.net
Sabrina Adley	\$15,089,486	72	Peach State Mortgage Corp. 135 Powers Ferry Road S.E. Marietta, Ga. 30067 (770) 565-7556 www.peachstatemortgage.com
Diana L. Martin	\$14,902,123	106	Platinum Plus Financial Services Inc. 659 Auburn Ave., Suite 250 Atlanta, Ga. 30312 (404) 917-2747 www.ppfatlanta.com
Lisa Armistead	\$14,461,447	106	Atlanta Mortgage Group 6650 River Crest Point, Suite B Suwanee, Ga. 30024 (678) 775-6818 www.atlantamortgagegroup.com
Audrey Armstrong	\$14,388,654	104	Metro Brokers Financial Inc. 5775-D Glenridge Drive, Suite 200 Atlanta, Ga. 30328 (404) 847-2525 www.metrobrokers.com
Robert M. Bregitzer	\$14,001,061	102	Innovative Mortgage Solutions LLC 6575 Peachtree Industrial Blvd. Norcross, Ga. 30092 (770) 466-3562 www.imsmortgage.com
Greg Hosmer	\$13,345,345	91	Family Mortgage of Georgia 1640 Powers Ferry Road, Building 4, Suite 300 Marietta, Ga. 30067 (770) 483-3300 www.familyga.com
Mike Ivey	\$13,083,425	82	Capital City Mortgage Corp. 1827 Powers Ferry Road, Suite 7-200 Atlanta, Ga. 30339 (770) 980-1775 www.capcitymortgage.com
James M. Henderson	\$12,792,093	69	Home Town Mortgage Inc. 11855 Haynes Bridge Road Alpharetta, Ga. 30004 (770) 475-6161 www.hometownmoney.com
Michael W. Martin	\$12,744,894	60	Coats & Co. 4187 Pleasant Hill Road Duluth, Ga. 30096 (770) 255-5600 www.coatsandco.com
Peggy Irwin	\$12,665,402	84	United Community Bank 119 Maple St. Carrollton, Ga. 30117 (770) 838-9608 www.ucbi.com
Lynn Le	\$12,495,821	67	Metro Brokers Financial Inc. 5775-D Glenridge Drive, Suite 200 Atlanta, Ga. 30328 (404) 847-2525 www.metrobrokers.com
Gordon Talias	\$12,300,884	70	Peach State Mortgage Corp. 135 Powers Ferry Road S.E. Marietta, Ga. 30067 (770) 565-7556 www.peachstatemortgage.com
Phil Allred	\$12,204,871	63	Peach State Mortgage Corp. 135 Powers Ferry Road S.E. Marietta, Ga. 30067 (770) 565-7556 www.peachstatemortgage.com

* To qualify to submit information, a loan officer must fit the definition of a mortgage broker as defined by the Georgia Association of Mortgage Brokers' bylaws, which state that a mortgage broker "is in the profession of soliciting, originating, processing, and closing loans which are secured by real property; mortgage brokers do not service loans for third parties." Loan officers must have originated the residential loans in the state of Georgia and they must be secured by Georgia real estate from Jan. 1, 2004, through Dec. 31, 2004. Loan officers are ranked by volume within category.

SOURCE: Georgia Association of Mortgage Brokers

It is not the intent of this list to endorse the participants. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. Please send corrections or additions on company letterhead to Rachael Slotin, Research Associate, Atlanta Business Chronicle, 1801 Peachtree St., Suite 150, Atlanta, Ga. 30309, or e-mail rslotin@bizjournals.com.