

GEORGIA ASSOCIATION OF MORTGAGE BROKERS "TOP GUNS"

TOP 20 RESIDENTIAL MORTGAGE BROKERS

As recognized by the Georgia Association of Mortgage Brokers
Ranked by total dollar value of residential loans in Georgia

Rank	Broker company name	Total dollar value of residential loans in Georgia*	Number of loans closed in Georgia	No. of loans for purchase lending / Value of loans for purchase lending	No. of loans for nonpurchase lending / Value of loans for nonpurchase lending	Number of loans FHA or VA / % of loans FHA or VA	% of loans that were purchases in Georgia	Total dollar value of residential loans outside of Georgia	Owner(s) or manager(s) in Georgia	Year est. in Georgia
1.	Metro Brokers Financial Inc. [^] 5775-D Glenridge Drive, Suite 200 Atlanta, Ga. 30328 (404) 847-2525 www.metrobrokers.com	\$165,817,543	1,029	837 \$129,310,129	191 \$36,385,447	632 61.48%	81.4%	\$0	Judy Jones	1986
2.	Home Town Mortgage Inc. 11855 Haynes Bridge Road Alpharetta, Ga. 30004 (770) 475-6161 www.hometownmoney.com	\$154,053,664	659	479 \$133,031,493	98 \$16,922,171	86 13%	72%	\$6,731,322	Steve Beecham	1996
3.	Citizens Fidelity Mortgage Corp. 1000 Johnson Ferry Road, Suite F-150 Marietta, Ga. 30068 (770) 971-9106 www.citizensfidelity.com	\$91,114,205	484	237 \$44,239,166	247 \$46,875,039	246 51%	51%	\$3,713,933	John T. Gibson	1993
4.	Silverton Mortgage Specialists Inc. [^] 1027 Monroe Drive N.E., Suite B Atlanta, Ga. 30306 (404) 815-0291 www.silvertonmortgage.com	\$75,476,386	373	214 \$54,569,427	146 \$20,906,959	127 35%	73%	\$3,742,431	Josh Moffitt	1999
5.	America's Discount Home Loans [^] 3169 Holcomb Bridge Road, Suite 100 Norcross, Ga. 30071 (770) 797-9201 www.adhl.cc	\$69,586,561	432	71 \$11,952,422	361 \$57,634,139	333 77%	16%	\$28,564,338	Steve Cook	2006
6.	Lincoln Capital Advisors LLC [^] 2755 Old Milton Parkway, Suite A Alpharetta, Ga. 30009 (678) 527-1150 www.lincolncapitaladvisors.com	\$66,704,915	259	123 \$31,269,114	136 \$35,435,801	36 14%	48%	\$6,796,890	James N. Cheeley, Pearce Spurlin, Blake D. Turner	2004
7.	Canton Street Mortgage Corp. 1116 Canton St. Roswell, Ga. 30075 (770) 643-7855 www.cantonstreetmortgage.com	\$65,105,146	288	133 \$29,530,985	155 \$35,574,161	23 8%	46%	\$1,467,820	Jan Wagner	2000
8.	Cornerstone Mortgage Group LLC [^] 6151 Powers Ferry Road, Suite 610 Atlanta, Ga. 30339 (678) 578-7600 www.cmg-homeloans.com	\$57,495,510	295	55 \$11,082,525	240 \$46,597,485	121 41%	19%	\$13,343,023	Chad Wade	2006
9.	Family Mortgage of Georgia 1640 Powers Ferry Road, Building 4, Suite 300 Marietta, Ga. 30067 (678) 483-3300 www.familyga.com	\$51,647,555	216	61 \$13,427,064	155 \$38,215,490	0 0%	28%	\$2,090,000	Scott Evans	1999
10.	Truth and Lending Inc. 664 North Highland Ave. Atlanta, Ga. 30306 (404) 817-3526 www.truthandlending.com	\$43,013,571	193	89 \$20,560,531	104 \$22,453,040	0 0%	46%	\$0	Laura Sosa-Rocha	2001
11.	TriStone Financial LLC [^] 500 Sugar Mill Road, Suite 250-A Atlanta, Ga. 30350 (678) 336-5200 www.tristonefinancial.com	\$30,067,752	145	93 \$18,875,102	52 \$11,192,450	0 0%	64.1%	\$0	James Greenie, Ken Kilinski, Steve Kilinski	2005
12.	Stonegate Mortgage Corp. [^] 665 U.S. 29 N. Athens, Ga. 30601 (706) 353-8988 www.stonegatemortgage.com	\$29,732,496	188	93 \$11,930,682	95 \$17,801,814	101 54%	49%	\$0	Michelle Mason	1994
13.	Primacy Mortgage Inc. [^] 5425 Peachtree Parkway Norcross, Ga. 30092 (678) 248-4050 www.primacymortgage.com	\$28,200,000	126	73 \$16,400,000	53 \$1,800,000	14 11.1%	58%	\$0	Richard Ryan	2003
14.	First PrimSouth Mortgage Corp. 3207 South Cherokee Lane, Suite 410 Woodstock, Ga. 30188 (678) 841-1100 www.firstprimsouthmortgage.com	\$28,008,834	157	61 NA	96 NA	86 54%	40%	\$0	Larry F. Delbridge II	1994
15.	W.D. Little Mortgage Corp. 707 Whitlock Ave., Suite A-37 Marietta, Ga. 30064 (770) 425-6267 www.wdlittle.com	\$21,119,170	90	48 \$11,420,790	42 \$9,698,380	0 0%	54.10%	\$0	Meredith L. Williams, Mary Ansley Southernland	1983
16.	Citinet Mortgage LLC [^] 3050 Presidential Parkway, Suite 105 Atlanta, Ga. 30340 (678) 638-1200 www.citinetmtg.com	\$20,129,174	120	95 \$15,118,489	25 \$5,010,685	13 11%	79%	\$0	Christian Pak	2005
17.	Upshaw Lending Professionals LLC 875 Old Roswell Road, Suite F-100 Roswell, Ga. 30076 (770) 992-3034 www.upshawlendingprofessionals.com	\$19,239,060	73	46 \$14,259,630	23 \$14,979,430	4 26%	78%	\$2,130,525	Carol Lynn Upshaw	1999
18.	HomePoint Mortgage Group LLC 133 Prominence Court, Suite 240 Dawsonville, Ga. 30504 (706) 216-6140 www.homepointmtg.com	\$19,157,706	96	34 \$5,597,982	62 \$13,613,724	15 0.16%	35.41%	\$0	Holly Jones	2000
19.	STELLAR Mortgage Corp. 3455 Peachtree Road N.E., Fifth Floor Atlanta, Ga. 30326 (678) 539-8100 www.stellar-mortgage.com	\$15,525,223	71	36 \$6,929,543	35 \$8,593,680	12 13%	90%	\$0	John D. West	2002
20.	Strategic Home Capital LLC 4080 McGinnis Ferry Road, Suite 1602 Alpharetta, Ga. 30005 (770) 410-3445 www.strategichomecapital.com	\$14,627,843	79	41 \$6,648,464	38 \$7,979,379	39 49%	52%	\$659,085	David Cutter	2008

* Includes originated mortgages, purchases, refinances and equity loans. It does not include commercial loans. In order to qualify for this list, a company must submit a Georgia Association of Mortgage Brokers (GAMB) Top Gun Survey and must have an owner or manager who is a GAMB member; the company must fit the definition of a mortgage broker as defined by GAMB's bylaws, which state that a mortgage broker "is licensed as a mortgage broker or is in the profession of making or negotiating the origination, placement or sale of a lien secured by real property; the residential loans must have been originated in the state of Georgia and secured by Georgia real estate from Jan. 1, 2008, to Dec. 31, 2008." All company affiliations of the brokers are current as of original publication date.

[^] Company submitted a statement of verification supporting figures.

NA - Not available or not applicable

SOURCE: Georgia Association of Mortgage Brokers, www.gamb.org

It is not the intent of this list to endorse the participants. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. Please notify the Georgia Association of Mortgage Brokers of corrections or additions at (770) 698-0023.

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