

GEORGIA ASSOCIATION OF MORTGAGE PROFESSIONALS "TOP GUNS" TOP RESIDENTIAL MORTGAGE BROKERS

ranked by the total dollar value of first and second mortgage transactions*

Rank	Broker company name	Total dollar value of first and second mortgage transactions*	Total number of loans closed	No. of loans for purchase lending / Value of loans for purchase lending	No. of loans for non-purchase lending / Value of loans for nonpurchase lending	Number of loans that were FHA or VA / % of loans that were FHA or VA	% of loans that were purchases	Principal of the company's main Georgia branch	Year est. in Atlanta
1.	Home America Mortgage Inc. 253 West Crogan St. Lawrenceville, Ga. 30045 (770) 682-1797 www.homeamericamortgage.com	\$507,642,390	3,425	2,220 \$311,675,000	1,205 \$195,967,390	1,373 40%	65%	James G. Hicks	1996
2.	Home Town Mortgage 11855 Haynes Bridge Road (770) 475-6161 Alpharetta, Ga. 30004 www.hometownmoney.com	118,993,518	668	273 \$46,487,619	395 \$72,509,899	3 0.4%	41	Steve Beecham	1996
3.	Primrose Mortgage dba Southern States Lending Group 3207 South Cherokee Lane, Suite 410 Woodstock, Ga. 30188 (678) 841-1100 www.primrosemortgage.com	109,906,799	845	NA NA	NA NA	57 7%	NA	Larry F. Delbridge II	1995
4.	Citizens Fidelity Mortgage Corp. 1000 Johnson Ferry Road, Suite F-150 Marietta, Ga. 30068 (770) 971-9106 www.citizensfidelity.com	107,653,582	763	237 \$29,746,296	526 \$77,907,286	156 20%	31	John T. Gibson	1993
5.	Family Mortgage of Georgia 1800 Water Place, Suite 245 (678) 483-3300 Atlanta, Ga. 30339 www.familyga.com	98,784,381	527	82 \$15,520,129	445 \$83,264,252	0 0%	16	Scott Evans	1999
6.	1st Georgia Mortgage Funding Inc. 1224 Canton St. (770) 552-0002 Roswell, Ga. 30075 www.fgmf.com	94,780,087	769	41 \$6,000,000	728 \$88,780,087	573 75%	5	E. David Morris	2000
7.	Community Mortgage Services Inc. 620 Hembree Parkway, Suite 100 (770) 410-4950 Roswell, Ga. 30076 www.communitymortgage.com	92,797,157	547	384 \$61,902,323	163 \$30,894,834	57 10%	70	Brian D. McCorvey	1993
8.	Mortgage 4U of Georgia Inc. 4405 International Blvd., Suite B119 (678) 280-0200 Norcross, Ga. 30093 www.mortgagegeorgia.com	61,498,411	415	158 \$20,600,000	257 \$40,400,000	25 6%	38	Marty Aftewicz	1999
9.	F&D Advisors LLC 600 Peachtree St. N.E., Suite 1900 Atlanta, Ga. 30308 (404) 253-7600 www.fdadvisors.com	49,835,384	200	45 NA	158 NA	0 0%	23	David A. Deeter	1998
10.	Capital City Mortgage Corp. 1827 Powers Ferry Road, Building 7, Suite 200 Atlanta, Ga. 30339 (770) 980-1775 www.capcitymortgage.com	40,097,313	252	136 \$22,700,000	116 \$18,300,000	0 0%	54	Mike Ivey	1991
11.	Key Lending Inc. 435 Hawthorne Ave., Suite 200 (877) 316-2211 Athens, Ga. 30606 www.keylend.com	31,368,702	312	197 \$15,225,880	115 \$16,142,821	80 26%	63	Lynn A. Beale	2000
12.	Atlanta Mortgage Group Inc. 6650 River Crest Point (678) 775-6818 Suwanee, Ga. 30024 www.atlantamortgagegroup.com	30,058,127	209	43 \$5,636,555	166 \$24,421,572	0 0%	21	Adrian Skiles	1998
13.	Longstreet Mortgage Corp. 2000 First Drive, Suite 210 (770) 578-4622 Marietta, Ga. 30062 www.longstreetmortgage.com	24,000,000	140	NA NA	NA NA	NA NA	NA NA	Merlin Pearson	2000
14.	United Community Bank 119 Maple St. (770) 838-9608 Carrollton, Ga. 30117 www.ucbi.com	20,228,037	154	36 \$5,056,737	118 \$15,171,300	1 0.6%	23	Jimmy Tallent	1986
15.	Truth and Lending Inc. 1021-A St. Charles Ave. (770) 552-5591 Atlanta, Ga. 30306 www.truthandlending.com	18,382,316	147	41 \$5,355,488	106 \$13,026,828	6 4%	28	Laura Sosa-Rocha	2001
16.	Affordable Mortgage Co. 6440 West Hamilton Park Drive, Suite F Columbus, Ga. 31909 (706) 221-4400 www.myaffordablemortgage.net	17,359,970	191	58 \$6,075,999	133 \$11,283,981	16 8%	30	Ronnie Rose	1997
17.	Rhodes Financial Services 610 Ronald Reagan Drive (706) 855-0350 Evans, Ga. 30809 www.rhodesfs.com	16,019,247	114	36 \$4,945,999	78 \$11,073,248	7 6%	32	Jimmy Rhodes	2000
18.	All Access Mortgage Corp. 15-C Lenox Pointe (678) 904-1682 Atlanta, Ga. 30324 www.allaccessmortgage.com	14,781,625	136	39 \$3,856,695	97 \$10,924,930	0 0%	29	Philip Davis	2001
19.	Fidelity Mortgage Loans & Investments LLC 2890 Roxburgh Drive Roswell, Ga. 30076 (770) 753-9300 www.fidelitymortgage.web-loans.com	14,672,500	94	NA NA	NA NA	NA NA	NA	Jim Somers	1997
20.	Real Estate Custom Finance Inc. dba Checkpoint Mortgage 3590 Cherokee St., Suite 301 (770) 516-5522 Kennesaw, Ga. 30144 www.checkpointmortgage.com	9,967,200	76	20 \$2,192,300	56 \$7,774,900	NA NA	26	Brenda Borden	1998
21.	I.C.S. 7742 Spalding Drive, No. 441 Norcross, Ga. 30092 (770) 448-6971	8,199,200	43	NA NA	NA NA	NA NA	NA	Jim W. Hope	1976
22.	Metropolitan Mortgage 2731 Stillwater Lake Lane Marietta, Ga. 30066 (770) 971-6253	8,190,625	59	7 \$1,090,590	52 \$7,100,035	0 0%	12	Randall Schlanger	2001

* Includes originated mortgages, purchases, refinances and equity loans. It does not include commercial loans. All figures refer to residential loans made in the state of Georgia and secured by Georgia residential real estate. Information is only for loans the company originated and closed between Jan. 1, 2002, and Dec. 31, 2002.
NA - Not available or not applicable

SOURCE: Georgia Association of Mortgage Professionals

It is not the intent of this list to endorse the participants or to imply that the size of a company indicates its quality. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. All information listed is based on responses from the brokers to a Georgia Association of Mortgage Professionals survey. Please send corrections or additions on company letterhead to Patsy Conn, Research Director, Atlanta Business Chronicle, 1801 Peachtree St., Suite 150, Atlanta, Ga. 30309, or e-mail pconn@bizjournals.com.