

GEORGIA ASSOCIATION OF MORTGAGE BROKERS TOP RESIDENTIAL MORTGAGE BROKERS

ranked by the total dollar value of first and second mortgage transactions*

Rank	Broker company name	Total dollar value of first and second mortgage transactions*	Total number of loans closed	No. of loans for purchase lending / Value of loans for purchase lending	No. of loans for non-purchase lending / Value of loans for nonpurchase lending	Number of loans that were FHA or VA / % of loans that were FHA or VA	% of loans that were purchases	Principal of the company's main Georgia branch	Year est. in Atlanta
1.	Home America Mortgage Inc. 253 West Crogan St. Lawrenceville, Ga. 30045 (770) 682-1797	\$287,485,650	2,185	1,202 \$172,491,420	983 \$114,994,230	1,071 49%	55%	James G. Hicks	1996
2.	1st Georgia Mortgage Funding Inc. 1224 Canton St. Roswell, Ga. 30075 (770) 552-0002 www.internetlenders.com	163,000,000	1,316	1 \$140,000	1,315 \$163,000,000	1,300 98.8%	less than 1	E. David Morris	2000
3.	First Realty Mortgage 2520 Northwinds Parkway, Suite 150 Alpharetta, Ga. 30004 (770) 346-8558 www.greathomeoloan.com	145,315,425	1,131	534 \$73,899,726	597 \$71,415,699	138 12.2%	47.2	John B. Hain	1989
4.	Home Town Mortgage 11855 Haynes Bridge Road Alpharetta, Ga. 30004 (770) 475-6161 www.hometownmoney.com	117,445,830	652	481 \$86,640,580	171 \$30,805,250	30 4.6%	73.8	Steve Beecham	1996
5.	Citizens Fidelity Mortgage 1000 Johnson Ferry Road, Suite F-150 Marietta, Ga. 30068 (770) 971-9106	104,304,266	717	430 \$62,762,000	287 \$41,452,000	84 11.7%	60	John T. Gibson	1993
6.	First Financial Mortgage Services Inc. 6320 Amherst Court, Suite 100 Norcross, Ga. 30022 (770) 449-4663 www.1stfinancialmtg.com	96,072,839	768	394 \$48,996,720	374 \$47,076,119	174 22.7%	51.3	Paul Klunga	1990
7.	Community Mortgage Services Inc. 620 Hembree Parkway, Suite 100 Roswell, Ga. 30076 (770) 410-4950 www.communitymortgage.com	87,301,787	535	290 \$51,264,066	245 \$36,037,721	81 15.1%	54.2	Brian D. McCorvey	1993
8.	Atlanta Capital Mortgage Inc. 3091 Holcomb Bridge Road, Suite E2 Norcross, Ga. 30071 (770) 246-0662 www.atlantacapital.com	84,103,603	498	NA	498 \$84,103,603	41 8.23%	NA	Tim Nix	1995
9.	Caversham Financial Inc. 255 Corporate Center Drive, Suite A Stockbridge, Ga. 30281 (770) 507-5555 www.cavershamfinancial.com	72,000,000	863	100 \$6,000,000	763 \$66,000,000	63 7.3%	11.6	Edward A. Prince Jr.	1988
10.	Primrose Mortgage Co. dba Southern States Lending 3207 South Cherokee Lane, Suite 410 Woodstock, Ga. 30188 (678) 841-1100 www.primrosemortgage.com	62,153,445	595	NA	NA	NA	NA	Larry F. Delbridge II	1996
11.	Ameron Mortgage Corp. 1970 Roswell Road, Suite C Marietta, Ga. 30062 (770) 971-6960 www.ameronmortgage.com	57,216,772	324	324 \$57,216,772	0 \$0	118 36.4%	100	Robert M. Presley	1995
12.	Jarvis Street Mortgage and Investment Co. 5983 Highway 53 E., Suite 302 Dawsonville, Ga. 30534 (706) 216-3264	53,000,000	NA	NA	NA	NA	NA	Daniel Diaddigo	1997
13.	Mortgage 4U of Georgia Inc. 4405 International Blvd., B119 Norcross, Ga. 30093 (678) 280-0200 www.mortgagegeorgia.com	47,252,000	349	108 \$11,224,100	241 \$36,027,900	17 4.9%	30.9	Marty Aftewicz	1999
14.	Five Star Mortgage 2280 Satellite Blvd. Duluth, Ga. 30097 (770) 495-3516 www.mortgagesaroundatlanta.com	46,155,608	311	176 \$26,247,383	135 \$19,908,225	54 17.4%	56.6	Sharon D. Dover	1999
15.	Kingston Mortgage Inc. 1950 North Park Place, Building 500 Marietta, Ga. 30068 (770) 955-6282 www.kingstonmortgageinc.com	31,839,210	255	246 \$31,542,009	9 \$297,201	154 60.4%	96.5	Susan Dassow	1987
16.	Southeastern Mortgage and Financial Services Inc. 2331 Paper Chase Drive Lawrenceville, Ga. 30043 (770) 441-3453	29,653,900	183	119 \$19,274,450	64 \$10,379,450	0 0%	66.9	Newell Edenfield Jr.	1989
17.	First Integrity Mortgage 4470 Chamblee-Dunwoody Road, Suite 230 Atlanta, Ga. 30338 (770) 451-2127 www.firstintegritymortgage.com	26,173,879	192	123 \$6,697,734	67 \$9,476,244	104 54.2%	64.1	Tony Twine	2000
18.	McCurdy Mortgage 450 Clubfield Drive Roswell, Ga. 30075 (770) 998-3773 www.mccurdymortgage.com	12,730,950	74	NA	NA	0 0%	NA	Mac Scarce	1990
19.	Fidelity Mortgage Loans and Investments LLC 2890 Roxburgh Drive Roswell, Ga. 30076 (770) 753-9300 www.fidelitymortgage.web-loans.com	11,159,000	97	NA	NA	0 0%	NA	Jim Somers	1997
20.	I.C.S. 7742 Spalding Drive, No. 441 Norcross, Ga. 30092 (770) 448-6971	9,825,000	56	NA	NA	0 0%	60	Jim Hope	1976

* Includes originated mortgages, purchases, refinances and equity loans. It does not include commercial loans. All figures refer to residential loans made in the state of Georgia and secured by Georgia residential real estate. Information is only for loans the company originated and closed between Jan. 1, 2001 and Dec. 31, 2001.
NA - Not available or not applicable

SOURCE: Georgia Association of Mortgage Brokers

It is not the intent of this list to endorse the participants or to imply that the size of a company indicates its quality. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. All information listed is based on responses from the brokers to a Georgia Association of Mortgage Brokers survey. Please send corrections or additions on company letterhead to Patsy Conn, Research Director, Atlanta Business Chronicle, 1801 Peachtree St., Suite 150, Atlanta, Ga. 30309, or e-mail pconn@bizjournals.com.



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